

BAE SYSTEMS

**Expression of Interest: Vendor Managed
Inventory (Consumables)**

Hunter Class Frigate Program

Including:

HCFP – Vendor Managed Inventory (Consumables)

Capability SOW & Questionnaire

BAE SYSTEMS – IN – CONFIDENCE

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Acronyms and Definitions

| | |
|--------------|------------------------------------|
| BAE | BAE Systems Australia Limited |
| EOI | Expressions Of Interest |
| HCFP | Hunter Class Frigate Program |
| RAN | Royal Australian Navy |
| GCS-A | Global Combat Ship-Australia |
| T26 | British Type 26 Global Combat Ship |
| RAP | Reconciliation Action Plan |
| AUD | Australian Dollars |
| VMI | Vendor Managed Inventory |

Including Capability SOW / Questionnaire



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Including

Capability SOW / Questionnaire

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1. SCOPE

BAE Systems are seeking Expressions of Interest (EOI) to supply ships with Vendor Managed Inventory (VMI) for the Hunter Class Frigate Program (HCFP).

BAE has recently been down selected to design and build the Royal Australian Navy's (RAN) future frigates.

The BAE Systems Future Frigate offering, also known as the Hunter Class GCS-A (Global Combat Ship – Australia) is a variant of the British Type 26 GCS (T26).

The Hunter Class Frigates will be built at the ASC Shipbuilding Facility at Osborne, Adelaide, SA.

The purpose of the Capability Questionnaire is to establish the feasibility of prospective industrial partners to provide VMI to BAE Systems for the HCFP.

The Hunter Class Program will require maximisation of local content in Australia.

Suppliers will be expected to work autonomously within the BAE partnering strategy.

Suppliers will be responsible for the management of VMI:

- stocks based on usage consumption,
- direct procurement,
- supply,
- offsite warehouse holdings of consignment stock,
- onsite replenishment,
- Quality Assurance and OQE
- KPI reporting

Suppliers will be required to provide evidence of previous VMI experience and innovative solutions that can be applied to benefit the HCFP.

Examples of materials required with VMI services provided onsite may include:

- Electrical Consumables
- Safety Equipment
- PPE Consumables
- Standard Cable Protection
- Cable Securing
- Electrical Equipment Glands
- Heatshrink
- Fasteners
- Gaskets
- Weld Studs

Including

Capability SOW / Questionnaire

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- Nylon Materials
- Special Fasteners
- Industrial consumables and equipment

2. PRE-QUALIFICATION QUESTIONNAIRE

1. Provide full details of previous major defence, maritime or commercial projects in which your company has delivered VMI.
2. Advise which commodity groups listed above you can provide as VMI.
3. Provide details of the company's management organisation structure.
4. Are you an Australian-owned company?
5. Are you an Indigenous company?
 - a. If so, how many Indigenous employees do you have?
 - b. Do you have a Reconciliation Action Plan (RAP) in place?
6. How many full time (permanent) employees are currently employed by your company?
7. How many full time (permanent) employees are indigenous?
8. Provide your annual turnover in Australian Dollars (AUD).
9. State acquired company certification and accreditations.
10. Have you worked on defence contracts before?
11. Do you have previous VMI experience in Australia?
12. Do you have warehousing / barcoding capabilities?
13. What capacity of warehousing would be available?
14. What State/s do you have these capabilities in?
15. Do you have a full time Project Coordinator currently working in your Organisation?
16. Examples of Reporting methods on stock management and KPI's.
17. Examples of cost saving initiatives you have employed for VMI.
18. Stipulate any further competitive discriminators that have not been identified in the answers to previous questions.

Closing date for Expression of interest:

4.00 p.m. Tuesday 30 April 2019