

Capability Statement

10 Sep 2020

OOMIAK PTY LTD



INDUSTRIES SERVED

CLEAN ENERGY

DEFENCE

LAND &
AGRICULTURE

MANUFACTURING

MINING

OIL, GAS & ENERGY

Company Details

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Web: www.oomiak.com.au

ICN Gateway Company ID: 83048

Employees: 64

ABN: 41 633 619 226

Locations: 6

Local Manufacturer: Yes

Foreign Manufacturer: No

Importer: Yes

Exporter: Yes

NT CAL Accredited: No

Works in Remote Locations: Yes

Australian Indigenous Owned: No

Contacts

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Oomiak is a Tier 1 industrial refrigeration specialist. We make it our business to understand what makes our customers successful. Then we design and deliver refrigeration systems and services that support their success.

From our customer service centres in six major locations we services customers throughout Australia and SE Asia.

Our expertise and experience is diverse and includes providing services to industry leaders in manufacturing, marine, defence, cold storage, logistics and food processing sectors.

Summary

We know that an efficient, well designed and well maintained refrigeration system lowers operating costs and increases asset life for our customers. Our success in delivering these outcomes is achieved by:

- . keeping our customers at the centre of all of our decisions
- . having a commitment to recruiting and nurturing the very best people in our field
- . a management philosophy based on quality and

continuous improvement

- . robust processes and internal systems
- . keeping up to date with technology
- . implementing an environmental management approach to minimise any detrimental impact of our work

We work in partnership with our customers in a relationship that is based on integrity.

Description

Oomiak's team has high-level and hands-on experience across industrial and commercial industry sectors. Team members have played a significant role in the design and development of a substantial percentage of many major refrigeration projects across Australia over the last 30 years.

We work;

- . Across a diverse range of industries

- . On projects that range in value from a few thousand dollars to many millions
- . From simple to highly complex projects

With a national presence in Australia, Oomiak provides a one stop shop via our 1300 number for clients who realise the numerous benefits that come from one supplier delivering comprehensive and standardised service across all

sites.

Our services include:

CAPITAL PROJECTS

Oomiak offers a full range of services, including complete design and build packages.

We most often start at the very beginning of a project by developing concepts and options. Detailed design is followed by fabricating in our workshops. Our experienced installation and commissioning teams work closely with other trades to support on time and on budget projects.

CUSTOMER SUPPORT

Preventative maintenance of all types of refrigeration systems, including plants using both natural refrigerants (Ammonia and CO2) and synthetic type systems, is a major component of Oomiak's business.

Proper maintenance of every refrigeration plant is important for ensuring that plant is functioning efficiently and in line with expectation. Our maintenance approach has a strong focus on identifying problems early, making minor adjustments and attending to basic servicing and lubrication needs.

CRITICAL SUPPLIES

Oomiak are able to quickly source from our large network of suppliers all the parts and refrigeration equipment required to keep your plant running.

We have access to all the premium global brands that can be relied upon for value and quality. Ensuring the timely supply of spare parts and consumable materials critical to effective and efficient operation of every system.

USED EQUIPMENT

Oomiak has an extensive range of second hand equipment, ranging from a complete refrigeration plant through to compressor packages. Used equipment may offer a cost saving solution for both long-term and short-term applications.

ENGINEERING ADVICE AND AUDITS

Our advice is sought for such diverse purposes as planning capital investment, process analysis, energy consumption reduction and establishing a baseline for performance benchmarking.

We apply a technical, practical and business approach to all aspects of our consultancy services. Our clients receive information that can shape the future of their businesses.

Associations

- > Business SA
- > Refrigerated Warehouse & Transport Association of Australia Ltd
- > Flavour SA
- > Victoria Employers Chamber of Commerce and Industry
- > Australian Institute of Refrigeration, Airconditioning and Heating

Facilities and Equipment

- > Design and drafting facilities
- > Customer Support Centres
- > Fully equipped fabrication facilities
- > Compressor rebuild clean room

Industries Served

- > Clean Energy
- > Defence
- > Land & Agriculture
- > Manufacturing
- > Mining
- > Oil, Gas & Energy

Products & Services

- > Routine and preventative maintenance
- > Breakdown response and remote monitoring service
- > Concept development and detailed engineered design
- > Installation, commissioning and recommissioning
- > Specialist advisory services including compliance and efficiency audits and capital planning

Major Clients

- > Air Liquide
- > Aldi Stores
- > Arnott's
- > Asahi Beverages
- > ASC Pty Ltd
- > Austal Ships
- > Baiada Poultry
- > Balfours
- > Bandag
- > Boral
- > Calendar Cheese
- > Coles
- > dnata
- > Echo Marine
- > Finlays
- > Gardener Denver
- > George Western Foods
- > Goodman Fielder
- > Graincorp
- > Inghams Enterprises
- > Hilton Food Group
- > Kawan Food Manufactures
- > LaManna Premier
- > Lineage Logistics
- > Linfox Logistics
- > Melbourne Market Authority
- > Metcash
- > Mitani
- > Montagues
- > Mt Barker Chicken
- > Multivac
- > National Foods
- > NCMC
- > NewCold Advanced Cold Logistics
- > Nutrano
- > OI Glass
- > Orora
- > Penfolds
- > Richmond Dairies
- > Select Harvest
- > Schweppes
- > Scotts Refrigerated Freightways
- > Sigma
- > Snap Fresh
- > Silver Yachts
- > Svitzer Aust
- > Treasury Wine Estates
- > Visy
- > Woolworths
- > Yalumba

Previous Significant Projects

2020

Calendar Cheese Cold Store Refrigeration
\$800,000

Client: CIP Construction

Oomiak were engaged by CIP Constructions to design, supply, install and commission a new refrigeration system serving various cool rooms within a new warehouse facility for Calendar Cheese in Truganina.

The plant consists of a packaged glycol chiller set that is located in a dedicated plant area. This unit is sized to meet the combined peak cooling load from the site. Secondary pumps circulate chilled glycol from the chiller to the under ceiling air coolers located in each of the cool rooms.

2020

R22 System Replacement
\$10,000,000

Client: Arnott's Biscuits

Replacement of the ageing synthetic refrigerant chillers that serve factory and administration process cooling and air conditioning loads:

- A new central plantroom constructed to meet the full site cooling requirements

- 8,000 kW of refrigeration across 4 separate systems connected to a common chilled water and common glycol reticulation system

- Ammonia refrigerant limited to the plant area with chilled glycol / water reticulated to all cooling loads throughout the factory

2019

Hull 398 & Hull 399 Cape Cross Patrol Boats, Trinidad Tobago
\$200,000

Client: Austal Ships

Oomiak was engaged by Austal Ships to supply and manufacture HVAC compressor packages, custom built Air handling units and commissioning of 2 x 57.8 CCPBs for the Trinidad Tobago Coast Guard.

2020

Hull 811 & Hull 812 Cape Class Patrol Boats, Royal Australian Navy
\$200,000

Client: Austal Ships

Oomiak was engaged by Austal Ships to supply and manufacture HVAC compressor packages, Custom built Air handling units and commissioning of 2 x 57.8 CCPBs for the Royal Australian Navy.

2020

Packaging and Export Distribution Centre
\$3,500,000

Client: Montagues

Oomiak has developed an ammonia based chiller refrigeration plant operating alongside a CO2 heat pump package to provide the total glycol cooling and hot water heating requirements of the facility.

This is Australia's first optical sorting equipment and horticulture's first fully automated high bay storage facility. The 18,000 square metre facility will have the capacity to process in excess of 34 million kilograms of fresh fruit product annually.

2019

Fresh Produce Ripening Rooms
\$1,000,000

Client: LaManna Premier Group

LaManna Premier Group (LPG) operate advanced ripening, packing and distribution facilities throughout Australia.

Oomiak was engaged to design, install and commission 12 new ripening rooms at the Brisbane Markets facility.

The new rooms are suitable for Bananas, Avocados, and Mangoes.

A key focus of the project was to ensure the perfect ripening of their fresh produce.

LPG have been impressed by the results which have resulted in significant energy efficiency.

2018

**NewCold Melbourne 1 Cold Store
\$4,500,000**

Client: NewCold Advanced Cold Logistics

The first of its kind in Australia, Oomiak has designed and installed the refrigeration systems for two high-bay cold storage facilities for NewCold Advanced Cold Logistics in Melbourne.

- A fully automated 35 metre high cold storage warehouse with 8 double satellite stacker cranes
- Footprint is 176 x 100 metres
- Capacity of 100,000 pallets
- High bay area and despatch and order pick area down to -28C
- > 900 pallets shipment buffer zone
- 19 docks
- 24/7 operation

2016

**Offshore Large Crew Transfer Vessel
\$25,000**

Client: Austal Ships

Oomiak was engaged by Austal to supply and commission Air Conditioning systems for Austal's 70 metre offshore Large Crew Transfer Vessel (LCTV).

Built at Austal's Philippines and Henderson shipyards, the Austal Offshore Express 70 LCTV was and delivered to customer Caspian Marine Services (CMS) in Azerbaijan in 2016.

2013

**Melbourne Market Relocation Project
\$15,000,000**

Client: Melbourne Market Authority

Managed by the Victorian State Government, the development of the Epping site and relocation of the Market was one of the largest infrastructure projects in Victoria.

Oomiak's role in the project was the design, installation and commissioning of the centralised refrigeration system. Following on from our work on the Central Refrigeration Plant Oomiak also provided individual tenancy side refrigeration.

2017

**Cape Class Patrol Boats for Royal Australian Navy
\$50,000**

Client: Austal Ships

Oomiak was engaged by Austal Ships to supply and commission Air Conditioning systems for Austal's 2 x 57.8 metre CCPBs for the RAN.

2017

**NewCold Melbourne 2 Chilled Store
\$4,500,000**

Client: NewCold

The first of its kind in Australia, Oomiak designed and installed the refrigeration systems for two high-bay cold storage facilities for NewCold Advanced Cold Logistics in Melbourne.

NewCold is a Dutch-based cold storage and logistics company that have chosen Melbourne as its Asia-Pacific Headquarters.

The facility includes seven refrigerated areas including Chiller, Dispatch, Order Pick and Freezer. The total refrigerated space is 28,800m.

2016

**Refrigerated Distribution Centre
\$2,500,000**

Client: Aldi Stores

Oomiak was engaged to design and install the refrigeration services to the 50,000sqm Aldi distribution centre in Jandakot WA. The facility is capable of supporting over 70 retail stores across the state for the next 30 years.

Oomiak delivered a refrigeration solution to meet the expectations of the leading German supermarket chain and delivered a project which features:

- Operational simplicity
- Electrical efficiency



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